Saumya Dabi

AI Product Manager · 0→1 · Technical Product · Data

saumyadabi7@gmail.com | +91 73885 88532 | Mumbai | LinkedIn | GitHub | saumya.dabi.live

PROFILE

Product manager with 3+ years taking products from an ambiguous problem to production: discovery, spec, evals and a build driven by AI coding agents. In 2026 I shipped three zero-to-one AI-native platforms, two of them on AWS as sole product owner. Earlier: founding team at an AI sales-copilot startup acquired by Monaco, B2B SaaS at CreditQ, marketplace at IncrediPets.

EXPERIENCE

Senior Product Consultant | Alpha Realm Consulting — Aug 2026 – Present

- Built a zero-to-one **AI K-12 learning platform** for schools across Maharashtra (state board + CBSE): RAG over **44K+ chunks from 1,046 textbooks** (Supabase/pgvector); generated questions are checked by a separate verifier model at **$0.12 per chapter**, catching **16/16 seeded errors**.
- Architected and shipped an organisation-management platform (API, Expo mobile, web console) on AWS Lambda for a statewide client: **240K+ live records with 0 integrity breaks**, after an audit found ∼**48K generated records** in the prior vendor's system; **1,580+ automated tests**; AI assistant with Marathi voice.
- Designed privacy in for minors under **DPDP 2023**: the model never sees a child's name or score, and the platform runs on synthetic data (690 students, 100K+ answers) until a processing agreement is signed.

Product Manager | IncrediPets — Dec 2025 – Jul 2026

- Drove the marketplace revamp (AI-generated diet charts, interactive pet training) that turned a booking-only app into a marketplace: **recurring users 5x, from ∼5% to 25%**.
- Led a **20+ person** engineering and design team to rebuild partner incentives as a graduated penalty and rewards engine: **on-time sessions from under 50% to 75%** across Delhi NCR and Mumbai.
- Shipped **Synapse**, an internal AI knowledge platform (desktop app, department-scoped RAG, OTP login, silent auto-update): **290+ users across 7 departments**; access enforced in the retrieval layer, grounded answers only.

Product & Operations Manager | CreditQ — Dec 2024 – Nov 2025

- Launched in-app chat and call with Relationship Managers, cutting **email support tickets to 20% of baseline**; added legal and background-verification upsells for **20%+ sales growth**.
- Owned the B2B SaaS roadmap for a ∼**25-person** cross-functional team against MRR, churn and support volume.

Product & Strategy Manager, Founding Team | Overlayy — Mar 2024 – Nov 2024

- Founding team at a seed-funded AI sales-intelligence startup building an agentic copilot for sales reps; ran competitive analysis across 10 products and authored the zero-to-one roadmap. **Acquired by Monaco** (Benchmark-backed) in Sept 2026.

Strategy Consultant | ShowTime Consulting — Jul 2023 – Feb 2024

- Ran ground campaign operations (execution, mobilisation, reporting) across **4 major and 100+ minor campaigns** reaching lakhs of people statewide; delivered research and cost analytics to leadership.

SELECTED AI BUILDS (LIVE, WITH EVAL SUITES)

- **JobLens**: live job platform ranking 320K+ jobs from 13 sources against a resume; its JD Fit check cites a resume line for every requirement and caps the score on a missing must-have. **Recall@10 0.871, 10/10 fit bands correct**.
- **CreditLens**: cited credit copilot with hybrid retrieval (BM25 + embeddings); every number is checked against its source. **22/22 golden answers, 4/4 correct refusals**.
- **pm-agents**: multi-agent PM copilot on a local MCP server; a tool allowlist and guardrails block destructive actions.

SKILLS

AI & Data: AI product management, LLM apps, RAG and vector search (pgvector, BM25 hybrid), evals and golden sets, guardrails, agents/MCP, SQL, PostHog

Building: AI coding agents (Claude Code), AWS Lambda/API Gateway/S3, REST APIs, Supabase/Postgres, MongoDB, Git

Product: 0→1 discovery, PRDs, roadmapping, experimentation, funnel and cohort analysis, OKRs

EDUCATION

B.Tech, Biological Sciences & Bioengineering | IIT Kanpur — 2019 – 2023